



Crane ChemPharma & Energy
BRANDS YOU TRUST

April 18th, 2022

To: Crane NAVG Customers
Re: Surcharge Notification

Dear Valued Customer,

As you are no doubt aware, the world is experiencing an unprecedented economic environment, with multiple ongoing events leading to increasing inflationary pressures. The events taking place in Eastern Europe have led to extraordinary and immediate pressure on energy costs, as well as constraints on the sourcing of materials. Commodity prices have had dramatic increases over the last weeks, in some cases causing trade to be suspended and raw material suppliers to stop quoting or accepting new orders until trade resumed. These impacts are all further compounding the inflationary challenges already facing our industry resulting from a continued increase in demand on shipping channels, supplier constraints, and increased commodity prices.

Crane CP&E, like many other companies, is globally affected by this situation. We regret having to implement this surcharge but Crane CP&E believes it is necessary in the face of these unprecedented cost increases. Consequently, and to be reviewed on a quarterly basis, Crane will be applying a 9% (nine percent) surcharge to all orders shipped on or after April 21st, 2022, including orders previously acknowledged by NAVG brands (Aloyco®, Crane® Cast Steel, Bronze, Cast Iron, Ball, Forged, Stockham®, Center Line®, Flowseal®, and Duo-Chek®) Additionally, please note that this surcharge is independent of and in addition to any other 2022 price increases.

Your business is very important to us and we would like to take this opportunity to reaffirm our commitment to providing cost-effective, reliable supply of high level of product quality, service, and innovation, especially in these tough market conditions. In addition, we continue to invest in new products initiatives and will be launching to market several new products that will create compelling value proposition for all our partners in 2022.

We appreciate your continued business. Please do not hesitate to contact your Crane NAVG sales representative if you have any questions, and thank you for your continued support and commitment.

Sincerely,

Jeremy Nearhoof
VP/GM – Pacific Valves, NAVG, Engineered Check