



January 17, 2022

RE: January 2022 Price Increase

Dear Valued Customer,

In December we advised our distribution team of a upcoming pricing adjustment. The details are below on how we will be proceeding.

2022 Pricing will be official February 1, 2022:

- Price List to be reviewed on a Quarterly Basis throughout 2022
- Multipliers will remain unchanged
- Any formal quotation remains within the documented effective date
  - 30 days from quoted date

**NOW** is the time to get in your stock orders for Q1 2022 to secure 2021 pricing!

We will continue to monitor business conditions and will keep you informed of any future pricing alignments accordingly.

As a competitive manufacture, we are devoted to be YOUR “One-Stop-Shop” for all of your valve and automation requirements. We continue to maintain this exceptional level of service, we will continually place schedule release purchase orders with our foundries thru 2023. Our promise to YOU is to continually have ball valves, special alloy, and automation products in transit to reduce any extended lead time or inventory outages.

If you are not already set up to view our inventory online, please contact your Sales Representative today! We also offer literature and actuator customization with your brand information and/or logo, speak to your Sales Representative about how we can market for you!

In conclusion, thank you for your continued support in 2021, and looking forward in servicing you in 2022 and beyond!

Sincerely,

Martin Gibbons, President

Christan Shockley, Sales Manager